

Before the Board mtg:

- DK Agenda
- ✓ NS Nick's Finance sheets
- ✗ BG Bookings report?
- ✗ BG Revenue projections?
- ✓ BIK Status of the company letter from Brewster
- ✗ ~~BIK Projects report, Partners report~~
- ✓ NS Company objectives

10-12 company business
12:45p: 30 Break/Lunch ideas
12:30-1pm Break
1-4 publishing businesses
company structure changing

Food

Invited:

Brewster

John

Bill

Alan Morgan

Nick : All of it? 10-1

Bruce : ~~All of it?~~

Issues:

Business strategy

Finance strategy

Co. business

- stock-option - Tom Bush
- engineer salary
- brd independence
- past quarters
- last yrs finances
- forecasts
- hiring status
- Space/rent facilities
- hot projects

encountered 11/11

all dead trees (5:pm)

leaves on trees

new and falling 11/11

fallen leaves

fallen leaves

fallen leaves

fallen leaves

fallen

fallen

fallen

fallen

fallen

fallen

fallen

fallen leaves

WAIS Inc

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FAX Cover Sheet

CONFIDENTIAL

Date: 9/19/94

To: Allen Moagan
FAX: 493-6811
Phone: 493-~~3380~~

From: Brewster Kahle
FAX: 617-04445
Phone: 327-65132

Pages Transmitted (including cover sheet): 3

Remarks:

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WAIS Inc

Wide Area Information Servers

September 18, 1994

Allen Morgan
FAX: 415- 496-4085

Allen:

Good to talk at Digital World-- interesting show. I had a good lunch with Jon Feiber.

I am getting ready for the board meeting this Friday and want to make sure we are on track for a few things. I am trying to get a packet of info out tomorrow, which is not impacted by this letter, but I wanted to let you know it is coming.

Old Business:

- Minutes for the June 30 board meeting where bonuses for the officers were approved. Again, the amounts were \$40k for Brewster, \$20k for John Duhring and Bruce Gilliat.
- Letters to John and Bruce about that bonus.
- There was a 10% interest on personal loans to the company approved in a board meeting a while ago. I want to make sure it made it into the minutes because I was paid that on June 30. Maybe reapproving this would make sense.

New Business:

- Approve minutes from the last meetings?
- Anything to do to change in corporate counsel?
- Shall we commit to getting the legal survey done by a particular date?
- Should we shoot for a date for the stock incentive plan?

- I would like to get paid back for my personal loan to the company, is there any paperwork needed?

- What would be needed to make you the secretary of the company?

Sincerely yours,

A handwritten signature in black ink, appearing to read "Brewster Kahle".

Brewster Kahle

FAX

415-496-4085)

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